



**METALWORKS  
ASSOCIATES**

WE UNLOCK YOUR SUCCESS

# MetalWorks Associates

Your Production Workshop at Our Own Costs



Management  
System  
ISO 9001:2015



[www.tuv.com](http://www.tuv.com)  
ID 9000035057

Presentation - Version 11-2024

# The founding



In 2021, **Jean-Pierre Manchon** and **Antoine Micaleff** joined forces to found MetalWorks Associates in France, at La Boisse (01120).

With his 45 years' experience in boiler making, Jean-Pierre Manchon had the idea of offering a **360° production service** dedicated to manufacturers needing production resources available quickly and flexibly.

Quality subcontracting is often a major challenge for machine manufacturers! Hence the creation of MetalWorks Associates: a guarantee of smooth subcontracting.

After an export start-up with regular deliveries to Belgium and Germany, the French company MetalWorks Associates welcomes you to its main workshop in Dagneux, Ain, to discuss your production project.



**Jean-Pierre Manchon**

**Antoine Micaleff**

*"In the course of my professional career, I've only worked for one company. I started at the age of 14 in the workshop with my father and developed the business over the next 45 years. When I sold Jacomex in 2019, I wanted to share my experience with others. Happy to do so with MetalWorks Associates now!"*

*"I began my professional career as a business developer when Jean-Pierre gave me the opportunity in 2018 to develop a Jacomex branch in Germany. Since then, I've explored many mechanical and electrical engineering concepts. Curious and solutions-oriented, I'm delighted to support my customers in their major projects."*

# All in 1 Partner

Turning, Milling,  
Electroerosion

**Need for a certified  
and efficient  
Subcontractor ?**

Mechanical welding

Boiler-making

Assembly of  
Printed Circuit  
Boards (PCB)

Laser Drill

Plas

VCP

Circuitry LDI

S/M  
LDI

Fully Auto Exposure

Legend Auto-Silkscr

# Your Mechanical Production 360°



# Your Electronic & Automation 360°

Why reinvent a product that already exists in our stock?

Customize a product according to semiconductor industry standards

Customer need for Automation

Standard product

Custom-made product

Mother-board

Embedded computer

Engineering R&D + Design to produce

Components sourcing + PCB assembly

# Your Electronic & Automation 360°

## 10%

**You don't know whether a standard component exists for your application**

MetalWorks Associates can suggest a suitable component based on known technical parameters, or produce a custom-made component for you.

- Application required
- Max. component dimensions
- Voltage resistance (V)
- Rated frequency (Hz)
- Permissible thermal conductivity
- Communication modes
- Environmental constraints
- etc

## 60%

**You want to improve your existing component**

MetalWorks Associates offers you a component with superior technical parameters, depending on the up-grade required for your application **or** proposes customization of the component.


- The reference of the existing product to be replaced.
- Key parameters to be boosted.

## 90%

**You want to replace an existing component with an alternative**

MetalWorks Associates compares the parameters of your existing component with those of other components on the market to offer you the best quality/price/time ratio.

- The reference of the existing product to be replaced.



You save time: no need to read through a catalog, surf on a webshop or web page, **fill in the price inquiry formular** and send it via email **here**

# Our commitments: Outsourcing without problems

## Offer submission

MetalWorks Associates is committed to providing you with a quotation or feasibility report within < 1 week.

## Production Management

The MetalWorks Associates organization is made up of +1,000 certified and regularly audited professionals.

Our workshops are organized according to their capabilities and specializations, so that we can always offer you a quality production solution, at the best price and lead time.



## Insurance

We never divulge the identity of our customers. Furthermore, MetalWorks Associates assumes full responsibility for any part or assembly found to be non-conforming.

## Delivery

100% of our deliveries are DDP. So you don't have to worry about logistics or transport tracking.

We can also deliver just-in-time!

## Quality check

MetalWorks Associates keeps you informed of production and delivery progress, so you can plan ahead without having to follow production.

We provide you with the necessary material and dimensional certificates to guarantee zero defects on receipt at your plant.

# Our Quality Policy: At the service of our clients

**Certificate**

Standard **ISO 9001:2015**

Certificate Registr. No. MS24 Q 11280

ID N° 9000035057

  
**METALWORKS  
ASSOCIATES**  
WE UNLOCK YOUR SUCCESS

Certificate Holder: **METALWORKS ASSOCIATES SARL**  
100 Rue de Saint-Alban  
01120 LA BOISSE  
France

Scope: Production management and production in machining, mechanical welding, sheet metal work, boiler making, assembly and all related fields.

Proof has been furnished by means of an audit that the requirements of ISO 9001:2015 are met.

Certification decision on: 2024-11-27  
The certificate is valid from 2024-11-27 until 2027-11-26.

2024-11-27

  
TUV Rhf. France S.A.S.  
20ter rue de Bezons  
92400 COURBEVOIE

## 1) OUR INTERNAL STRATEGY

- Ensure endogenous development focused on the technical skills of the co-founders.
- For all activities outside the co-founders' core businesses, encourage exogenous growth by developing a network organization.
- Increase the flexibility, responsiveness and competitiveness of its services by diversifying its offering.

## 2) OUR FOCUS ON CUSTOMERS

- Understand the needs of loyal customers in order to grow.
- Ensure the quality of service and products sold.

## 3) OUR FOCUS ON SUPPLIERS

- Audit and build loyalty with trusted partners.
- Meet economic, geopolitical and environmental challenges by strengthening our international presence.

## 4) COMMITMENTS OF THE DIRECTION

All these strategies have enabled us to develop a quality system equipped with tools for steering processes and performance in the pursuit of continuous improvement. These tools are regularly monitored and updated at annual management meetings.



# Contact us ...



Our **E-Mail Address** for your price inquiries: [info@metalworksassociates.com](mailto:info@metalworksassociates.com)

Our **Hotline support**: (FR) +33 6 75 85 57 86

Our **Website** for more information: <https://www.metalworksassociates.com/>

We are looking forward to contributing to your production growth !

Don't forget to follow our [Linkedin page](#) to stay up to date with our projects

